



State of Delaware IT MSP Program Not-to-Exceed Rate Card

Job Title	Item Number	Maximum All-Inclusive Bill Rate
Business Analyst	BA1	\$67.55
Business Analyst	BA2	\$79.62
Business Analyst	BA3	\$89.53
Business Subject Matter Expert	BSME1	\$72.77
Business Subject Matter Expert	BSME2	\$84.72
Business Subject Matter Expert	BSME3	\$94.86
CADD/GIS Administrator	CGA1	\$67.86
CADD/GIS Administrator	CGA2	\$81.43
CADD/GIS Administrator	CGA3	\$90.24
Computer Operator	CO1	\$25.04
Computer Operator	CO2	\$30.89
Computer Operator	CO3	\$37.99
Continuity of Operations Specialist	COS1	\$58.10
Continuity of Operations Specialist	COS2	\$66.24
Continuity of Operations Specialist	COS3	\$76.98
Data Entry Operator	DE1	\$20.42
Data Entry Operator	DE2	\$24.68
Database Administrator	DBA1	\$54.02
Database Administrator	DBA2	\$65.27
Database Administrator	DBA3	\$80.36
Database Architect	DA1	\$76.12
Database Architect	DA2	\$86.21
Database Architect	DA3	\$94.25
Desktop Support Specialist	DSS1	\$31.89
Desktop Support Specialist	DSS2	\$35.13
Desktop Support Specialist	DSS3	\$42.19
Disaster Recovery Specialist	DRS	\$51.21
Disaster Recovery Specialist	DRS2	\$58.98
Disaster Recovery Specialist	DRS3	\$69.46
Facilitator	FAC1	\$42.42
Facilitator	FAC2	\$50.07
Facilitator	FAC3	\$59.66
Functional Architect	FA1	\$55.80
Functional Architect	FA2	\$63.00
Functional Architect	FA3	\$73.80

Help Desk Analyst	HDA1	\$36.84
Help Desk Analyst	HDA2	\$42.12
Help Desk Analyst	HDA3	\$51.86
Information Security Analyst	Level 1	\$81.88
Information Security Analyst	Level 2	\$99.38
Information Security Analyst	Level 3	\$109.72
Information Security Education and Awareness Specialist	Level 1	\$60.20
Information Security Education and Awareness Specialist	Level 2	\$72.48
Information Security Education and Awareness Specialist	Level 3	\$87.33
Information Security Policy and Standards Advisor	Level 1	\$67.75
Information Security Policy and Standards Advisor	Level 2	\$81.75
Information Security Policy and Standards Advisor	Level 3	\$98.64
Information Technology Auditor	Level 1	\$66.86
Information Technology Auditor	Level 2	\$73.68
Information Technology Auditor	Level 3	\$85.17
IT Security Administrator	ISA1	\$47.11
IT Security Administrator	ISA2	\$53.87
IT Security Administrator	ISA3	\$62.75
Lead Computer Operator	LCO1	\$47.54
Lead Computer Operator	LCO2	\$51.24
Network Administrator	NA1	\$45.30
Network Administrator	NA2	\$49.50
Network Administrator	NA3	\$58.21
Network Architect	NAR1	\$78.54
Network Architect	NAR2	\$88.04
Network Architect	NAR3	\$97.40
Network Engineer	NE1	\$67.20
Network Engineer	NE2	\$76.57
Network Engineer	NE3	\$84.44
Organizational Change Management Specialist	OCM1	\$74.23
Organizational Change Management Specialist	OCM2	\$82.36
Organizational Change Management Specialist	OCM3	\$92.98
Planning Manager	PLAN1	\$76.55
Planning Manager	PLAN2	\$86.24
Planning Manager	PLAN3	\$104.07
Product Specialist	PS1	\$49.70
Product Specialist	PS2	\$56.51
Product Specialist	PS3	\$73.99
Product Specialist	PS4	\$84.59
Product Specialist	PS5	\$93.10
Product Specialist	PS6	\$100.29
Programmer	PR1	\$42.98
Programmer	PR2	\$51.21
Programmer	PR3	\$65.48

Programmer	PR4	\$75.24
Programmer	PR5	\$89.10
Programmer	PR6	\$103.75
Project Management Specialist	PMS1	\$68.97
Project Management Specialist	PMS2	\$73.41
Project Management Specialist	PMS3	\$82.45
Project Manager	PM1	\$80.25
Project Manager	PM2	\$95.22
Project Manager	PM3	\$117.89
Quality Acceptance Analyst	QAA1	\$44.50
Quality Acceptance Analyst	QAA2	\$50.24
Quality Acceptance Analyst	QAA3	\$63.57
Quality Assurance Specialist	QAS1	\$43.72
Quality Assurance Specialist	QAS2	\$48.70
Quality Assurance Specialist	QAS3	\$60.22
Salesforce Administrator	SFADMT1	\$107.67
Salesforce Administrator	SFADMT2	\$145.00
Salesforce Developer (non-senior)	SFDV1T1	\$82.88
Salesforce Developer (non-senior)	SFDV1T2	\$93.76
Salesforce Lead/Architect	SFLART1	\$122.78
Salesforce Lead/Architect	SFLART2	\$138.66
Senior Architect	SAR1	\$108.33
Senior Business Subject Matter Expert	SBSME1	\$168.78
Senior Database Architect	SDA1	\$86.40
Senior Product Specialist	SPRS1	\$79.88
Senior Product Specialist	SPRS2	\$89.93
Senior Product Specialist	SPRS3	\$101.19
Senior Project Management Specialist	SPMS1	\$77.51
Senior Project Management Specialist	SPMS2	\$83.16
Senior Project Management Specialist	SPMS3	\$97.22
Senior Project Manager	SPM1	\$126.87
Senior Salesforce Developer	SFDV2T1	\$102.37
Senior Salesforce Developer	SFDV2T2	\$112.25
Senior Security Consultant/Trusted Advisor	Level 1	\$89.29
Senior Security Consultant/Trusted Advisor	Level 2	\$110.71
Senior Security Consultant/Trusted Advisor	Level 3	\$123.45
Senior ServiceNow Developer	SNDV2T1	\$111.22
Senior ServiceNow Developer	SNDV2T2	\$122.34
Senior Technical Architecture Specialist	STAS1	\$74.14
Senior Technical Architecture Specialist	STAS2	\$86.91
Senior Technical Architecture Specialist	STAS3	\$100.20
Service Desk	SD2	\$33.09
Service Desk	SD3	\$38.79
ServiceNow Developer	SNDEV1T1	\$91.92

ServiceNow Developer	SNDEV1T2	\$101.11
ServiceNow Solutions Engineer	SNSET1	\$106.88
ServiceNow Solutions Engineer	SNSET2	\$126.25
Software Process Engineer	SPS1	\$47.22
Software Process Engineer	SPS2	\$52.19
Software Process Engineer	SPS3	\$69.13
System Administrator	SA1	\$43.06
System Administrator	SA2	\$47.39
System Administrator	SA3	\$66.72
System Specialist	SS1	\$42.09
System Specialist	SS2	\$46.91
System Specialist	SS3	\$56.45
Team Lead	TL1	\$68.75
Team Lead	TL2	\$74.84
Technical Architecture Specialist	TAS1	\$60.12
Technical Architecture Specialist	TAS2	\$68.83
Technical Architecture Specialist	TAS3	\$79.33
Technical Writer	TW1	\$35.04
Technical Writer	TW2	\$42.13
Technical Writer	TW3	\$46.27
Telecom Engineer	TE1	\$44.03
Telecom Engineer	TE2	\$49.95
Telecom Engineer	TE3	\$58.19
Tester	Test1	\$42.30
Tester	Test2	\$48.60
Tester	Test3	\$56.70
Video Conference Specialist	VCS1	\$53.92
Video Conference Specialist	VCS2	\$61.42
Voice/Data Engineer	VDE1	\$42.73
Voice/Data Engineer	VDE2	\$49.33
Voice/Data Engineer	VDE3	\$58.55